

2021 ANNUAL REPORT

Dear YES Community – Eastside Children, Youth and Families, Clients, Donors, and Partners

As we bring you this 2021 Annual Report, we first and foremost want to convey our sincere appreciation for all your support throughout the year. Whether through donations, grants, advocacy, work collaborations, encouraging words, or patience waiting for services, you made a significant impact in ensuring YES' ability to keep serving our community, and we are very grateful.

You helped increase access to services

As we all know, 2021 brought the availability of COVID-19 vaccines and schools reopening and at YES the ability to transition back from virtual to onsite services for many of our clients. Life once again became recognizable while still presenting complexities and challenges that we carefully navigated. In these challenges, we found resiliency and, in some cases, emerged stronger. For example, due to our pivot to telehealth, we now offer both virtual and in-person services, increasing accessibility for clients and families.

You helped address staffing issues



While addressing the staffing challenges faced by not only YES, but the entire King County behavioral health system, we have

taken the opportunity to focus on well qualified applicants who also reflect the diversity in our community. This focus included the expansion of our H-1B visa and Green Card processes, which enabled us to attract and hire qualified multilingual and multicultural clinicians.

You helped re-evaluate YES' Mission, Vision and DEI work

In 2021, YES' commitment to reflecting the diversity of the community included adding Diversity, Equity and Inclusion (DEI) as a formal pillar of the Board-approved Strategic Plan. The YES Board of Trustees also implemented a standing DEI Committee to our official by-laws and working together staff and board rewrote the YES Mission and Vision statements and developed a new DEI statement.

In 2021, you helped youth at school

Upon the reopening of schools in fall 2021, our school-based staff found that social and classroom behavioral skills had significantly regressed among youth of all ages after the long stretch of isolation at home. Time was spent managing newly emerged issues in addition to working with the mental health and substance



In preparation for fall 2022, we have increased our school-based staffing in order to be prepared for the everincreasing range of support needed.

You helped YES handle funding setbacks

Finally, although the reduction in Medicaid funding due to reimbursement model changes continues, YES is encouraged to have found allies in fellow provider organizations, donors, and many city, county, and state legislators. Alongside these groups and individuals, we are committed to finding solutions to the funding setbacks so detrimental to children and youth in our community. In the meantime, at YES we are working tirelessly to increase our own financial sustainability by continuing efforts to reach donors and increase private funding.

One thing that remains constant, is our ongoing gratitude to everyone in the YES community. It is heartening to know there are so many of you who share in our commitment to children, youth and families, and recognize that with treatment, the experience of so many suffering from anxiety, depression, substance use, and other challenges can be improved. In our Dialectical Behavioral Therapy (DBT) groups, the phrase "creating a life worth living" is often used, and we continue to believe that because of your support, we are able to help many youth and families do just that.

Thank you.







Brian Cheney 2021 YES Board of Trustees President

2021 FINANCIALS

REVENUE

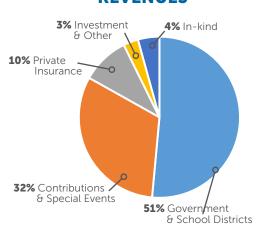
\$ 216,694 \$ 131,172
\$ 216,694
\$ 590,963
\$ 2,579,802
\$ 718,600
\$ 3,228,871

* This revenue was one-time Covid relief funding that was received in April 2020. The loan was forgiven and recognized as revenue in January 2021.

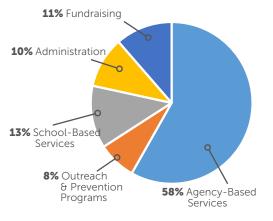
EXPENSES

Total Net Assets	\$ 12,342,668
Total Assets Total Liabilities	\$ 12,510,553 \$ 167,885
Fundraising	\$ 752,614
Administration	\$ 794,856
Outreach/Prevention/ Community Education	\$ 536,108
School-Based Services	\$ 1,047,810
Agency-Based Services	\$ 3,830,129
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REVENUES



EXPENSES



Thank you to our generous donors in 2021. We are grateful for every gift!

CORPORATIONS & FOUNDATIONS Schultz Family Foundation A&R Solar Adobe Employee Community Fund All in WA COVID Relief Fund Allegro Pediatrics Amazon Amazon Smile Foundation Armanino Foundation **AT&T Wireless Services** Auto Connections of Bellevue Bellevue Sunrise Rotary Foundation Bill & Melinda Gates Foundation **BNBuilders** Byron & Alice Lockwood Foundation Cardinal Heating & Air Catania Family Foundation Chump Change Foundation Community Health Plan Confluence Environmental Company Coordinated Care of Washington Costco Wholesale **DuVoice Corporation** EvergreenHealth Faith United Methodist Church Firstline Systems Inc. Hanson Baker Ludlow Drumheller P.S Hayes Family Fund Horizons Foundation J Street Technology John's Crazy Socks JP Morgan Chase Kaiser Permanente Mainspring Wealth Advisors Mario & Alma Pastega Family

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In memory of Robert Thompson In memory of Robert Vasen In memory of Ryan Liebendorfer In memory of Sherry Ladd In memory of William Anthony Edwards Jr.

Provide for Future Generations

Making a gift to YES in your will, trust, or beneficiary designation is an easy and meaningful way to invest in the future of our community. Your planned gift will help provide critically needed mental health and substance use services to future children and youth regardless of their family's ability to pay.



CHOOSE THE RIGHT GIFT FOR YOU:

- Gifts in your Will or Living Trust
- · Gifts by Beneficiary through your IRA, Life Insurance Policy, Bank or Brokerage Accounts, or Savings Bonds.
- Gifts through your annual IRA distributions

Be remembered as someone who made our community better!

Notify us of your legacy gift and join YES' Legacy Society. Please contact Lisa Hay, Chief Advancement Officer at **425-586-2328** or lisah@youtheastsideservices.org

For more information about legacy giving, visit: youtheastsideservices.org/legacy

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YES does not sell or trade donor names or addresses. All information is held in the strictest confidence.

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