Dear YES Community:

We hope this letter finds you and your families healthy and well. As we write this, King County is experiencing increased vaccine access and things are starting to open back up. While we are not clear on what this will mean long-term for our young people and their families, we do feel optimistic. Our optimism comes from the fact that, although YES saw first-hand how 2020 brought the children, youth and families we serve challenges that at times seemed insurmountable, we also saw how our community of staff and supporters stepped up to help during this unprecedented time.

THANK YOU ALL
First, we want to thank all of you who supported YES in 2020. Because of your continued generosity, and in many cases even deeper investment, we were able to offset financial reductions experienced due to the impact of COVID-19, and a simultaneous change in the Medicaid reimbursement system that significantly reduced mental health benefits for our lowest income clients. Literally, without your support we would have had to reduce our impact and reach at a time that we saw a dramatic rise in behavioral health needs.

COMMUNITY CHALLENGES IN 2020
The 2020 behavioral health needs (mental health and substance use) of our community were complicated. In short, the pandemic created a significant rise in serious issues such as depression and anxiety, while also creating the challenge of getting youth connected to our services for help. The shutdown of schools and community sites where YES staff are normally located is just one example of a barrier we encountered. While some youth who had already been receiving our services continued to do so and remained stable, others had their mental health issues escalate, requiring deeper work with us. Additionally, many youth who had never experienced mental health challenges found themselves in need of help for the first time. Unfortunately, the best predictive models show this impact will continue for many youth long-term, well beyond pandemic recovery.

YES’ IMMEDIATE COVID-19 RESPONSE
At YES, when the world closed down, WE DID NOT. Amazingly, within a 36-hour period in March 2020, we shifted all of our services to telehealth platforms. Knowing we would not have the school and community sites in which to reach youth, we put in place secure HIPAA compliant encrypted email and texting ability in order to communicate with kids. We also worked with the school districts and modified our YES sites to facilitate access to technology so clients without computers or devices could access our services virtually. We did extensive phone and mail outreach to those clients and families who did not transition well to our virtual services, in order to engage them and provide support. As soon as safety protocols allowed, we quickly put in place a hybrid model of offering in-person services to engage those young people and families who were not utilizing telehealth, and continued virtual services for those who were.

FOCUS ON RACIAL INJUSTICE
We must also acknowledge both the amplification of and focus on the impact of racial injustice and social tension locally and nationally during 2020. We are proud to have supported the young people and families in all of our programs in the context of this, especially those in our Latinx and LGBTQ+ groups. We were also able to focus on and grow our behavioral health services supporting the Asian/Pacific Islander community, a group known to have experienced an increase in discrimination amidst COVID-19.

FACING THE FUTURE WITH CONFIDENCE
As we stated at the beginning of this letter, we at YES face the future with confidence and optimism for our youth, their families and our community. We thank you again for your continued deep support of the mission of YES, and we look forward to our continued journey with you to make a lasting positive impact on the future and well-being of youth and families.

Kind Regards,

David W. Downing
YES CEO

Phil Kasin
2020 YES Board of Trustees
President
Thank you to our generous donors in 2020. We are grateful for every gift!

Provide for the Future and Help the Most Vulnerable

Making a gift to YES in your will, trust or beneficiary designation is an easy and meaningful way to invest in the future of our community. Your planned gift can help provide critically needed mental health and substance use services to children and youth regardless of their family’s ability to pay, well into the future.

CHOOSE THE RIGHT GIFT FOR YOU:

- Gifts in your Will or Living Trust
- Gifts by Beneficiary through your IRA, Life Insurance Policy, Bank or Brokerage Accounts, or Savings Bonds.
- Gifts through your annual IRA distributions

Be remembered as someone who made our community better by helping children and youth grow up living their lives to the fullest.

To notify us of your legacy gift and join YES’ Legacy Society, please contact Lisa Hay, Chief Advancement Officer at 425-586-2328 or lisa@youtheastsidesservices.org. For more information about legacy giving visit youtheastsidesservices.org/legacy

LEGACY SOCIETY MEMBERS

We are very grateful to Sherry and Jim Ladd for their generous $250,000 legacy gift in honor of Sherry.

Diane Adam
Cherie Baker
Meredith Brace
Peter & Carol Burger
Linda Carson
Andree Chicha
Betty Drumheller
Brian Elet
Victoria Evans
Jennifer & Donnie Ivan
Lynda & Ralph Lipe
Mimi & Todd Menenberg
Carrie Morris
Vicki Ornic
Linda & Marty Penhallegon
Mimi Ramsey
Linda & Steve Reichenbach
Toby & Sue Richards
Sherry & Jim Ladd
Jennie & Larry Rush
David Serkin-Poole
Patti Shelton-McGuigan & Drew McGuigan
Melissa Stuart
Kay Jeanne Thompson
Sandy & Jeff Torrey
Doug & Diane Vetter
Kathryn Volk
Rich Wagner
Cliff Warner

2020 FINANCIALS

REVENUE
Government & School Districts $ 3,429,141
Contributions & Special Events $ 2,109,297
Private Insurance $ 638,865
Investment & Other $ 199,631
In-Kind $ 286,045
Total Revenue $ 6,662,979

EXPENSES
Agency-Based Services $ 4,031,725
School-Based Services $ 868,561
Outreach/Prevention/Community Education $ 531,952
Administration $ 706,960
Fundraising $ 788,131
Total Expenses $ 6,195,620

Total Assets $ 12,797,243
Total Liabilities $ 911,161
Total Net Assets $ 11,886,086

CORPORATIONS & FOUNDATIONS
Allegro Pediatrics
Amazon
Amazon Smile Foundation
Auto Connections of Bellevue
Ballmer Group Philanthropy
Bellevue PTSA Council 2.3
Caliber Home Loans
Cardinal Heating & Air
Catania Family Foundation
Costco Wholesale
DuVoice Corporation
EvergreenHealth
Faith United Methodist Church
Fulcrum Capital LLC
GBC International Bank Foundation
Hanson Baker Ludlow Drumheller
P.S
HealthierHere
Honda Auto Center of Bellevue
Horizons Foundation
Indian-American Community Services
JP Morgan Chase
Mainspring Wealth Advisors
Medina Foundation
Michael J. Scioles DDS Issaquah LLC
Michael’s Automotive Group
Microsoft Corporation
MUFG Union Bank Foundation
Nineteen of America, Inc.
NW Children’s Foundation
PACE Engineers, Inc.
Paul M. Anderson Foundation
Perkins Coe LLP
Premira Blue Cross
Price Philanthropies Foundation
Rachel Adler, Inc.
RealNetworks Foundation
Robert Vasey Foundation
Rotary Club of Bellevue
Safe Crossings Foundation
SafeCo Insurance Fund, Liberty Mutual Foundation
Schmidt Financial Group
School’s Out Washington
Schultz Family Foundation
Seattle Children’s Hospital
Seattle Seahawks
Seattle Times Fund for the Needy
Sparks Pizza
State of Washington Combined Fund
Sterling Realty Organization
Steven Ray Construction
Stifel RMG Group
Swedish Health Services
Sweeney Conrad, P.S.
Symetra Financial
Tableau Foundation
The Anderson Foundation
The Foster Foundation
The Hudson Bay Way Foundation
The Norcliffe Foundation
The Seattle Foundation
The Summit Family Foundation
Tulalip Tribes Charitable Fund
Umpqua Bank
Umpqua Bank Charitable Foundation
United Methodist Women
Vander Hoek Corporation
Wells Fargo Foundation
Windermere Foundation
MATCHING GIFT COMPANIES
Bill & Melinda Gates Foundation
Boning
Cambia Health Foundation
Costco Wholesale
Expedia
FS Networks
Google
Hewlett Packard
JPMorgan Chase
Liberty Mutual
Microsoft
Nike
Nintendso of America, Inc.
Puget Sound Energy Foundation
Salesforce
Symetra
T-Mobile
UTC
Wells Towers Watson

IN-KIND
Coldstream Capital Management, Inc
First Rate Insurance
PCC Community Market - Redmond
PCC Community Market - Bellevue
Diane Adam
Miles Adam
Wendy Beck
Jan Berkley
Colleen Dutson
Amy Galanes
Molly & Baisley Goudy
Derek Hang Cho
Peter & Koryynnas Hesket
Emily & Eric Johnson
John & Cristi Ludwig
Linda & Steve Reichenbach
Geoff & Mary Robertson
Jennie & Larry Rush
Karleen Snetsinger
David & Laurie Wills

GIFTS MADE IN TRIBUTE
In memory of Ani Arzalia
In memory of Brad Rubin
In memory of Christina Wright
In memory of Cody Blue
In memory of Dick Amidei
In memory of Don Miller
In memory of Eddie Morits
In memory of Garrett Cook
In memory of Gerri Armbuster
In memory of Howard Donelson
In memory of Jasmin Montabon
In memory of Lance D’Alessio
In memory of Luther Franklin
In memory of Maryann Hendron
In memory of Matt Kasin
In memory of Neil Cliffe
In memory of Olivia Adolph
In memory of Phillip Simpkins
In memory of Paul Soans
In memory of Robert L. Fitzgerald
In memory of Roland Ackers
In memory of Sharon Haggerty Anderson
In memory of Tina Mostashari
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2020 BOARD OF TRUSTEES

JANUARY 2020 – DECEMBER 2020

ALL TRUSTEES WHO SERVED IN 2020

Diane Adam
Community Volunteer

Ivan Avila-Campillo
NINTENDO OF AMERICA
Manager, Product Lifecycle

Chris Behrman
Community Volunteer

Shreyans Bothra
AMAZON
Director, Lifecycle Services

Cortney Bourbonsais
EXPEDIA GROUP
Senior Manager, Strategy and Transformation

Tony Castillo
BDR BUIILDERS, INC.
Project Executive, Regional Leadership Team

Tim Clark
FULLCRUM CAPITAL
Financial Analyst, Director of Research and Portfolio Manager

Gary Cohn, Ph.D.
Community Volunteer

Shellie Dow
NINTENDO OF AMERICA
Vice President, Operations, Support & Testing

Whitney Seneker
James Sfekas
Alena Shafer
Leena Shah
Anita Shah
Khuram Shahid
Larry E. Shannon
Geoff & Susie Shavey
Alison & Barry Shaw
Ron & Eva Sher
Donald Shifrin & Bobbi Chamberlin
Julie Shog
Jane & Phil Shucklink
Byron & Susan Shutz
Sandy Simpkins
Steve Singer
Kathy & Ricardo Sitchin
Sue Skelton
Patti Skelton-McGougan & Drew McGougan
Paula Slater & David Lischner
Vandana & Greg Slater
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Robin Smith
Sarah Smith
Derek & Katherine Sneed
Michelle Snyder
Chad Sokol
Rica Svistavast
Shannon Stafford
Laurie Staples
Bret Starr
Lori Steeger Cee
Julia Stell
Kendall & Carrie Stever
Lorraine Stewart
Megan Stobie
Jacqueline Story
Scott Strand
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Jonathan & Stacie Stutz
Elke Suber
Heather Suchobrun
Sudha Sudharsanan
Suresh Sunku
Monica Suryan
Susan & Mark Svancarek
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Connie Thompson
Robert Thompson
Stephan Thompson
Liz Thorson
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Mike & Patti Timmons
Linda & James Tjelle
Matthew Toal
Jeffrey Todd
David Trull
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Wilma & Jon Tucker
Marj Turner
Karen Ullery
Lisa Unrau
Anne Usnikski
Pat & Kathryn Vache
Roland Vachris
Jean & Chuck Van Court
James & Jeanne Van Tighem
Karín Van Vleet
Brett & Heather Vandenberg
Kristian & Elizabeth Viebig
Jill Virgil
Kathryn Volk
Susan & Mark Vossler
Wendie Wadsworth
Tina Wallace
Michael Wallent

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Sweeney Conrad
Shareholder

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SYMETRA
Vice President, Finance

Marcie Glenn
ANOTHER SOURCE
CEO and Chief Talent Strategist

Bill Gormley
LEASE CRUTCHER LEWIS
Vice President, Operations

Carmen Halstrom
WINDERMERE REAL ESTATE
Real Estate Broker

Jennifer Ivan
MICROSOFT
Associate General Counsel

Patrick Johnson, Ph.D.
Clinical Psychologist

Marilee McGuire
Community Volunteer

Ken Myhra
BOEING EMPLOYEES CREDIT UNION
Senior Vice President, Credit Card

Steve Mylett
CITY OF BELLEVUE
Chief of Police

Emi Nguyen
UMAQUA BANK
Private Wealth Advisor

Alpa Parikh
SMARTSHEET
Senior Director, Internal Audit

Linda Reichenbach
Community Volunteer

Jennie Rush
STIFEL RIMG
First Vice President/Investments

Lorena Shih, MD
ALLEGRO PEDIATRICS
Physician, Site Medical Director

Richard O. Wagner
WAGNER MANAGEMENT CORPORATION
President

Melissa Wilde
BILL & MELINDA GATES FOUNDATION
Senior Program Coordinator

Megan Wills Kullnat, MD
ALLEGRO PEDIATRICS
Physician

YES apologizes for any omissions from this list of our valued supporters. Please contact us at 425-586-2318 to report any errors or omissions.

NO information is held in the strictest confidence.